

## Production of ultra-sound gas and liquids counters

<b>A. Project Opportunity Description:</b>	
<b>A1. Project Name:</b>	
Production of ultra-sound gas and liquids counters	
<b>a. Short name:</b>	
Ultra-sound gas and liquids counters	
<b>b. Full name:</b>	
The organization in FEZ «Vitebsk» the production of ultra-sound gas and liquids counters for industrial and communal purposes	
<b>c. Summary description:</b>	
The main objective of the current project is the organization of the production and sales on home and foreign markets of ultra-sound gas and liquids counters for industrial and communal purposes.	
<b>A2. Progress Status:</b>	
Business-plan is available. Investor is required.	
<b>A3. Organizations involved and their roles:</b>	
1) FEZ «Vitebsk» Administration: 50, P. Brovki Str., Vitebsk, 210605, Republic of Belarus. Kichigina Ekaterina Nikolaevna, tel: (+375-212) 26-01-66. Shevchenko Leonid Ivanovich, Head of the FEZ «Vitebsk» Administration, tel./fax: (+375-212) 26-08-02, e-mail: <a href="mailto:fez@vitebsk.by">fez@vitebsk.by</a> ; <a href="http://www.fez-vitebsk.by">http://www.fez-vitebsk.by</a> ; 2) Common Association of ultrasonic equipment formers – the initiators of the project: Belarus, Minsk : Chernobay Leonid Alexandrovich, General Director , tel.: (+375-17) 264-78-37.	
<b>A4. Project Description:</b>	
The current project is aimed at the creation of joint-stock company «Ultrazvuk» and organization of production of ultra-sound gas and liquids counters for industrial and communal purposes. The production is new, based on high technologies and demanded. According to the project it is planned to develop the production of ultra-sound counters for gases, cold and hot water, heat counters with debit card, systems of liquid dozing. Proposed products are highly demanded on Belarusian market. The main sales markets are Russia, the Ukraine, Belarus. The project foresees the establishment of new enterprise on the territory of the FEZ «Vitebsk». Investments volume 14,4 mln USD.	
<b>A4a. Project cost (mln USD):</b>	
14.4	
<b>A5. Background / history / overall programme / related or similar projects:</b>	
The actuality of the project is stressed by the fact that planned products are highly competitive and their technical characteristics correspond to the world standards of quality but, at the same time, cheaper than their foreign analogues. The counters allow to organize complex solution of control and defrayal of consumed resources (gases and liquids). The investments are required for – project documentation, construction works, purchase and maintenance of the equipment.	
<b>A6. Environmental impact summary:</b>	
The proposed technology is friendly to the environment and does not have any hazardous wastes.	
<b>A7. Possible obstacles/ problems/ risk assessment:</b>	
The risk assessment for the project implementation is low.	
<b>A8. Term of realization / term of recoupment (years):</b>	
10 / 5,5	
<b>A9. Project's branch:</b>	
Mechanical Engineering and Metal-working	
<b>B. Capital Cost Items (additional requirements for project):</b>	
<b>B1. Project physical components</b>	<b>B2. Capital cost (mln USD)</b>
Cost of building materials:	1.3
Purchase, maintenance and fetting of the equipment (France, Germany, Japan, USA):	11.0

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<http://invest.belarus.by/en/investment/>

Purchase of transport:	0.2	
Formation of the circulating capital:	1.9	
Total:	14.4	
<b>C. Capital Resources Available from Sponsors/ Proposers:</b>		
C1. Resources 'in kind', grants, investments, equity / ownership, etc.	C2. Amount (mln USD)	
Own funds of the initiator of the project:	4.4	
<b>D. Required Financial Assistance:</b>		
D1. Financing gaps, type of financial assistance required:		
Creation of joint venture, share holding.		
D2. Sources of finance	D3. Type of investment	D4. Amount (mln USD)
Foreign investment funds:	Direct foreign investments:	10.0
D5. Financial/ International Institution Name:		
<b>E. Demand (users) and revenues:</b>		
E1. Type of users/ markets, volumes, pricing, revenues, quantifiable benefits/ savings:		
Individuals, communal sector, gas distributors and stations, local and foreign enterprises. Planned volume – 1 million devices per year. Markets: Russia, the Ukraine, Belarus. Cost of the products in 3-4 times cheaper than foreign analogues. Calculated profit – 3,5 mln USD .		
E2. Revenues (Sales)	E3. Amount (mln USD)	
Incomes from sales:	19.6	
<b>F. Operating and Maintenance Costs:</b>		
F1. Cost components, strategies for cost recovery, operating organisations, subsidies, etc.:		
The enterprise is planned to be located on FEZ «Vitebsk» territory «Zhurzhevo». The main expenses are purchasing of the equipment, staff keeping, taxes according with the legislation of the Republic of Belarus.		
F2. Cost Item	F3. Amount (mln USD)	
Raw materials:	11.5	
Energy resources for technological purposes:	0.2	
Costs for employees:	1.0	
Amortization:	0.8	
Other:	2.6	
Total:	16.1	
<b>G. Net Income Value:</b>		
G1. Net Income Value	G2. Amount (mln USD)	
Net income:	3.5	
<b>H. Project information source:</b>		
H1. This form was completed by:		
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H4. Date:		
March, 2007		
H5. Supreme Organization:		
FEZ «Vitebsk» Administration		